

RENAULT Passion for life

Promotional media



Contents

C	l !	
Genera	l requireme	ents

General technical requirements

4

General

Overview	1
Colours and materials	1

Technical principles

General presentation	15
Typical installation	16
The 2m² promotional sign	17
The 2m² banner	24
The 8m ² and 12m ² promotional signs	26

1 Technical requirements

1.1 Preamble

RENAULT expects all those involved in the "Renault Store" programme to meet their obligations in terms of results as per the requirements of the Technical Specifications. The general rules and specificities set out below are to be considered as the minimum necessary that has to be done to achieve the expected result.

1.2. Safety of persons and property

The supplier shall be able to provide proof that it has analysed the risks related to the services it is to provide and that its personnel and any sub-contractors have undergone sufficient training. Strict compliance with legislation in terms of safety and protection of workers is required.

1.3. Respect for the environment

Materials and methods which make it possible to reduce harm to the environment shall be used wherever possible (recyclable materials, energy-saving technologies, toxicity of materials and products used, etc.).

The supplier shall be able to provide proof that it has the various administrative permits (operating permit, environmental permit) necessary to manufacture the various items of equipment and that it complies with the operating conditions required by the legislation in force or by the specific operating conditions in the countries concerned.

A global approach such as the ISO 14001 standard is recommended. e.

1.4. Quality

The supplier shall be able to provide proof that it works in accordance with ISO 9000 quality assurance standards, formal certification being particularly recommended in this regard. The signwriter shall attach a specific Quality Plan to its offer to assure RENAULT of its capacity to supply finished products and spare parts that are compliant with the contractual requirements, within the set time periods. It shall request its sub-contractors to do likewise.

The procedures applied must make it possible to:

- Be sure that the parts and products purchased, manufactured and supplied shall neither be used nor delivered before they have been checked and be recognized as compliant.
- Procedures shall be set out for identifying causes of non-compliance, which make it possible to provide sustainable solutions that can be applied more widely to resolve the non-compliance and prevent it reoccurring.

These operations shall be recorded in the appropriate documents and be approved by RENAULT prior to being applied more widely.

• Track changes in the quality of products and assembly and removal services using inspection and audit indicators (incidents, complaints, etc.).

This tracking shall result in preventive or corrective actions; they shall be approved by RENAULT before being applied.

1.5. Compliance of messages and colours

Visuals must comply with the official images contained in this document.

All shades have a 40% satin finish unless specified otherwise. Particular attention should be paid to complying with the colour code.

Compliance with the tolerances for the L.a.b. is required.

2.1. General technical standards

The reference base to be followed for design and manufacturing shall, at the very least, be that required by Eurocode standards.

The regulations relating to the dimensioning of structures in force in each of the countries concerned shall be complied with taking climatic conditions into account.

The following obligations in terms of results must be met:

- Supported under their own weight, the equipment must appear perfectly horizontal and vertical
- The parallel alignment of separate elements must be observed.
- Under normal wind conditions (Cf. NV65 and NF EN1991-1-4 (Eurocode 1)), the permissible bend between the fastening and the point most distant from the fastening (dimension "d") shall not exceed d/100.

2.1.1. CLIMATIC CONDITIONS

Wind loads to be considered for the design of structures shall be taken from the Eurocode 1 rules (EN 1991-1-3): zones 4 (28 m/s), roughness IIIb, force coefficient equal to 1.80. Any structure situated in an unfavorable geographical area with regard to this load case shall be subject to a special design basis in order to meet the applicable standards.

2.1.2. DESIGN RULES

2 1.2.1 Aluminium structures

Design rules for aluminium structures - most recent edition of DTU rules (currently, July 1976).

Applicable standard for the execution of structures: NF EN 1090-2 and Eurocode 9.

2.1.2.2 Steel structures

Design rules for steel structures CM 66 » - most recent edition.

Applicable standard for the execution of structures: EN 1093 and Eurocode 3.

2.1.2.3 Concrete blocks

Concrete blocks shall be of "weight" type with minimum reinforcement.

The concrete to be used shall have an ordinary Portland cement (OPC) content of 400 kg/m³ (s' 28=300 bars - s28=25 bars).

2.1.2.4 Design calculations for plastic elements

Adapt the CM 66 rules using a safety coefficient of 2 for the stresses.

2.1.3. MATERIALS

2.1.3.1 General remarks

The materials used shall all be first-choice materials suitable for their envisaged use and they shall be used in accordance with the rules of best industry practice for the profession and in compliance with the standards and regulations in force in France and in the Countries in which they are intended to be used.

The materials used shall not have any defect that is likely to compromise the durability of the structures. The equipment shall be easy to clean, maintain and service.

The materials shall be capable of withstanding harsh climatic conditions such as rain, snow, hail, condensation, dust and salt spray.

Operation must be guaranteed between - 20 and + 80 ° C.

2.1.3.2 Steels

Steels shall be either "hot finished" as per NF EN 10210 or "cold finished" as per NF EN 10219-1 and 2. The quality of the steels shall be stated on the production drawings and it goes without saying that the mechanical properties of the different types of steels must be taken into account for stability calculations.

All elements shall be manufactured in a covered, sheltered location.

After machining, welding, drilling, notching, etc. the elements shall be prepared prior to anticorrosion treatment: brushing of welds, careful deburring, cleaning, shot peening and sand blasting.

The anti-corrosion treatment shall be performed by hot galvanization of a minimum of 80 µm and shall provide fault-free protection for at least the period of the ten-year guarantee.

No machining may be carried out once the parts have undergone anti-corrosion treatment.

All fasteners and hardware (including hinges) shall be made of 18/10 stainless steel (NFE 25.033).

2.1.3.3. Aluminium

The reference standard is NF EN 573-1. Parts used in a supporting structure shall be chosen from the "6000" series. For parts which are not used in a supporting structure, the "1000" series shall be acceptable.

The alloys are to be weldable.

The parts shall be carefully deburred and the welds shall be brushed before any protective treatment.

The visible parts of equipment shall be treated by the application of paintwork performed according to a "Qualicoat"-type procedure.

2.1.3.4. PMMA

The PMMA shall meet at least the following characteristics:

•	Opal white		Flat parts	Flat parts
	(values for a test piece		machined	unmachined
	of 3mm thick)		"cast" PMMA	"extruded" PMMA
•	Tensile strength		> 75 MPa	> 70 MPa
•	Bending strength		> 130 MPa	> 120 MPa
•	Bending modulus		> 3,250 MPa	> 3,000 MPa
•	Unnotched CHARPY impact test stre	ngth	> 12 MPa	>10 MPa
•	Expansion	< 1 mi	m / 1 m / 10°C	<1 mm / 1 m / 10°C
•	Light transmittance		> 50 %	>33 %

The thermoformed panels shall be made of white, light diffusing, extruded PMMA in compliance with the sheet manufacturer's heating parameters.

Where parts made of PMMA are more than 100 cm high, they shall be hung from the top by an adhesive PMMA cleat.

The thickness of the sheets shall be calculated in compliance with the tensile strength standards set out above.

2.1.3.5. Polycarbonate

The polycarbonate sheet shall meet at least the following characteristics:

- Uncoloured appearance
- Density > 1.2 g/cm3
- Tensile strength: 60 Mpa
- Expansion < 0.7 mm / 1 m / 10°C
- Light transmittance > 90%

2.1.3.6. Expanded foam

These following characteristics must be met:

- Material 9010 white PVC
- Density > 50 g/cm3
- UV-stabilized: 14 MPa
- Shore hardness D > 75
- Expansion < 1 mm / 1 m / 10°C

2.1.3.7. Paint

Painted parts must have an even appearance across their entire surface.

Defects such as pores, fissures, grains of dust, runs or waves of paint shall not be tolerated.

Samples of painted rough parts shall be tested and accepted by RENAULT, after having undergone the following tests performed by a certified body:

- Colour based on a LAB test with a MINOLTA 508 D colorimeter with D65 illuminant and the observer at 10° and specular component included (the tolerances in the CIELAB colour space are L +/- 1, a +/-1.5, b +/- 1.5).
- Gloss at 40 °: based on a test according to NF T 30064 standard.
- Gloss at 60 °: based on a test according to NF T 30064 standard
- Adhesion: resistance to peeling based on grid test.
 - Class 1, as per P UW 150 1. NF T 30038 standard
- Colourfastness:
 - QUV as per NF T 30036 after 200 hours of exposure.

Samples of each of the elements shall be supplied, upon request, to RENAULT for inspection.

2.1.4. ELECTRICAL EQUIPMENT

Assemblies with electrical equipment shall comply with the essential safety requirements of the European Union. Within this framework, the supplier shall obtain a certificate (for each type of equipment) which must clearly state the compliance of the assemblies, and thus of the components, with:

- requirements relating to the safety and protection of users and all other persons (directive 73/23/EEC without any lower voltage threshold)
- requirements relating to electromagnetic compatibility (directive 89/336/EEC).

The rating plate on each item of equipment shall display the CE mark indicating compliance with these requirements.

The regulations relating to low-voltage signage in force in each of the countries concerned shall be complied with taking climatic conditions into account.

In addition, the following requirements shall be met:

Electrical equipment shall be compliant with the standards in force from the series NFC 15-100, NFC 20-010 and NFC 20-030, NFC 71, NFC 32 for France and the IEC 60364 international standard.

This concerns the following in particular:

- Category one electrical installations and low-voltage illuminated signage installations.
- The fire behaviour of electrical equipment and the degree of protection of enclosures,
- Flexible and rigid low-voltage cables.

In addition, the equipment shall comply regulations relating to the suppression of interference in inhabited areas and shall thus be delivered with interference suppression.

2.1.4.1 IP rating

All the electrical equipment shall have a protection rating of at least IP 44-D.

2.1.4.2 Protection against electric shock

All equipment shall be "class 1".

2.1.4.3 Fasteners

The converters shall be placed in areas not subject to standing water.

The cables and sheaths shall be fastened to structures at 50 cm intervals.

2.1.4.4 Cable routing

Every cable or sheath passing through a metal part shall be routed through a cable gland.

Connection boxes.

An IP 44 sealed plastic connection box shall be provided at the inlet to each assembly. This box shall be equipped with a 5-input connection pin for 4 mm wiring.

All the connection boxes shall have the markings P1+P2+P3+T+N.

2.1.4.5 LEDs

The white LEDs used shall have the following characteristics:

- Lifetime: 50,000 hours for a loss of initial luminous flux of 50 % at the end of the period
- $\bullet~$ 5 year guarantee for operation 10 hours per day with a maximum loss of luminous flux of 20 %
- Operating temperature of LEDs: between 20° C and +50 °C.
- Minimum protection index: IP 67
- The LEDs used must comply with the following international standards: IEC 62504 TS Ed. 1, IEC 61231, IEC 62560 Ed 1, IEC 62031 LED module safety, IEC 61347-2-13 LED control gear.

2.1.4.6 Converters

The power supply converters for the LEDs shall have the following characteristics:

- Wide power supply voltage range (100 to 300 volts)
- Reversible protection against increase in temperature and overload
- Protection against short-circuits with automatic restart
- Minimum protection index: IP 67
- Operation compliant with: EN 55015, EN 61000-3-2, EN 61547, EN 61558-2-17

2.1.5. FASTENERS AND HARDWARE

All fasteners and hardware used shall be made of stainless steel (non-magnetizable).

Aluminium "pop" rivets are accepted as long as the steel rods are systematically removed.

For welding, the wires and electrodes are to be compliant with NF 81.830.

2.1.6. ANCHORING SYSTEMS AND FASTENINGS

The plinths for all equipments shall be completely removable without having to remove another element of the assembly. The plinths shall cover the attachment plates or fastenings. The attachment plates shall be easily accessible once the plinths have been removed.

For each of the assemblies which require a foundation block or fastening to a separate structure, the signwriter shall provide the elements necessary, as well as the conditions to be used to make design calculations for these elements (wind conditions and design calculation methods).

2.1.7. IDENTIFICATION PLATE

Each finished product shall be marked with a metal identification plate on the structure which shall show at least the following information:

- Name of the signwriter
- Product code and batch
- Month and year of manufacturing
- The CE Marking if it is illuminated.

2.1.8. STORAGE

The finished products shall be stored in a dry and well-ventilated location.

RENAULT inspectors shall be able to have access to them at any time.

2.2. Guarantees

The suppliers undertake to offer the guarantee conditions below for their products:

- 2 year guarantee on the installation against defects and faulty workmanship,
- 5 year guarantee on the electrical equipment including the LEDs and converters,
- 5 year guarantee on the adhesive elements,
- 5 year guarantee on digital printing (anti UV treatment),
- 5 year guarantee on workshop-lacquered sheet metal,
- 5 year guarantee on the chrome-plated diamonds,
- 7 year guarantee on sheet metal and profiles pre-lacquered by the aluminium manufacturer,
- 10 year guarantee on the internal structures,
- 10 year guarantee on the PMMA acrylic panels.

2 General remarks

Overview

Principle

Promotional media is used at different points in the customer experience.

It is essential that their use is properly managed to ensure that promotion is effective and noninvasive.

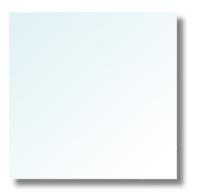
There are several types of media that make it possible to meet this objective.

All Sales and After-Sales must be managed by the Marketing Departments in the countries.

- 1 2 m² promotional sign
- 2 2 m² banner
- 3 12 m² promotional sign



Colours and materials



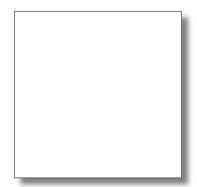
Colourless glass

- Securit-quality safety glass, thickness of 8 mm



Dark grey eq. to RAL 7021

- Pre-lacquered aluminium sheeting, 15/10 mm thick
- Satin finish with 40% gloss
- Silkscreen printing



Pure white

- Light diffusing PMMA Light transmittance 50%



Galvanized finish

- Steel

3 Technical principles

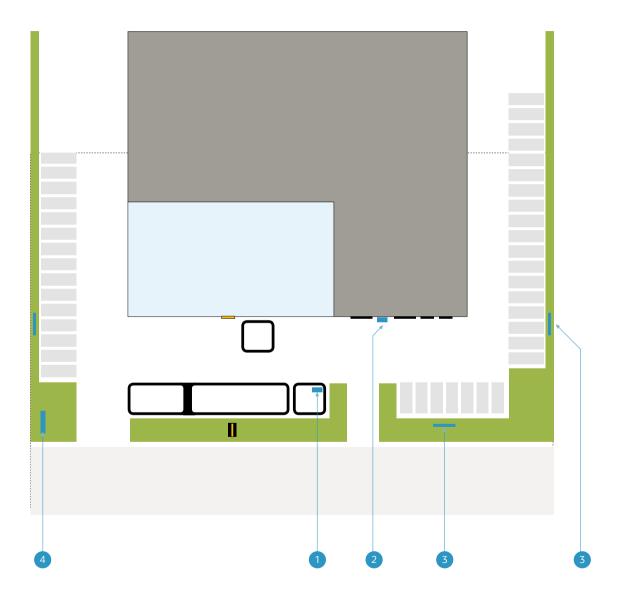
General presentation

- 1 2 m² promotional sign
- 2 2 m² banner
- 3 8 m² promotional sign
- 4 12 m² promotional sign



Typical installation

- 1 2 m² promotional sign assigned to Sales
- 2 2 m² promotional sign assigned to After-Sales
- 3 2 m² banner assigned to After-Sales
- 4 8 m² or 12 m² promotional sign



The 2m² promotional sign

Principle

The 2m² promotional sign is double-sided. It consists of an upper section in which the posters are installed in front of a light box.

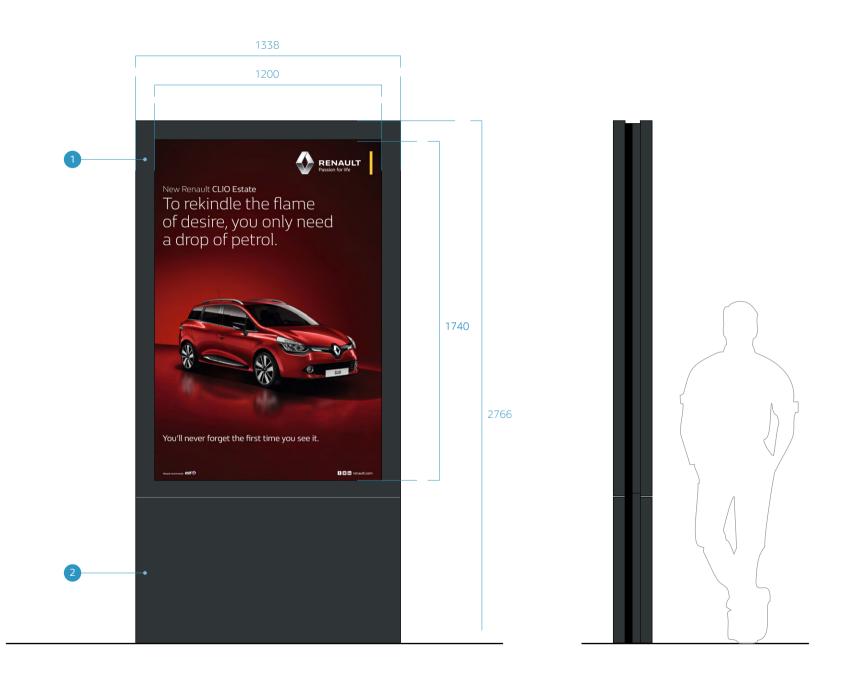
The lighting is provided by chain LEDs built into the rim of the unit.

Two opening panels held by gas springs allow the posters to be changed. The posters are protected by a pane of silkscreen-printed glass.

In the lower section, an aluminium sheet cladding covers an aluminium structure creating a monolithic structure.

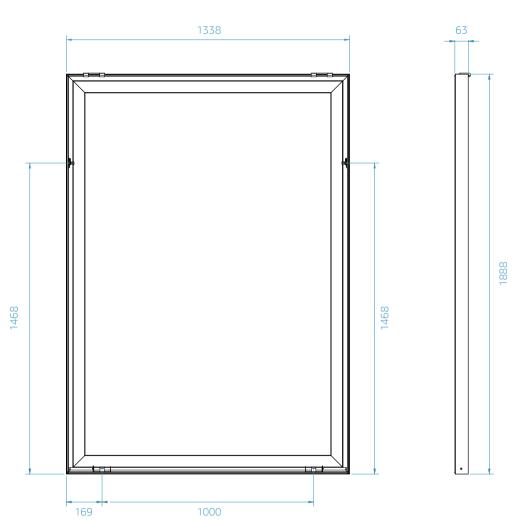
A variant of this 2m² promotional sign incorporating a rolling poster system is also envisaged.

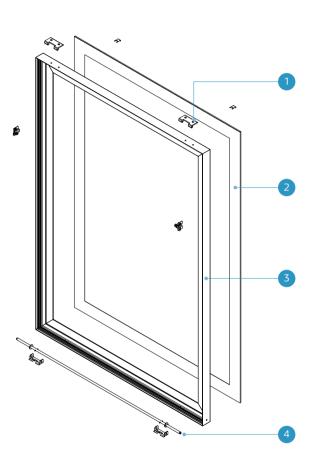
- 1 Illuminated upper surface with poster
- 2 Cladding of lower section



Front panel of 2m² promotional sign

- 1 Hinges
- 2 Safety glass, thickness of 8 mm, dark grey silkscreen-printed on the inside.
- 3 Outer profile in RAL 7021 dark grey lacquered aluminium
- 4 Closure system



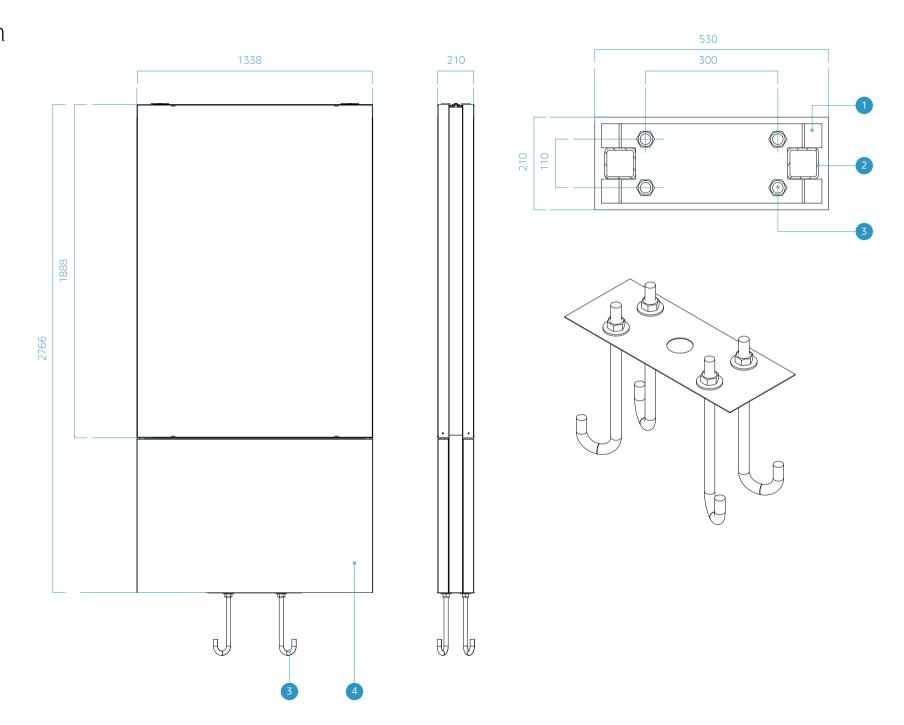


Anchoring of 2m² promotional sign

Ground attachment system

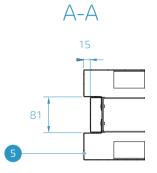
The sign is anchored to the ground via one plate fitted with four M24 anchoring rods.

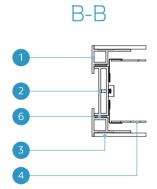
- 1 Aluminium plate
- 2 Central aluminium structure
- 3 M24 x 420 steel anchoring rods
- 4 Cladding of lower section of sign

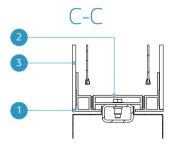


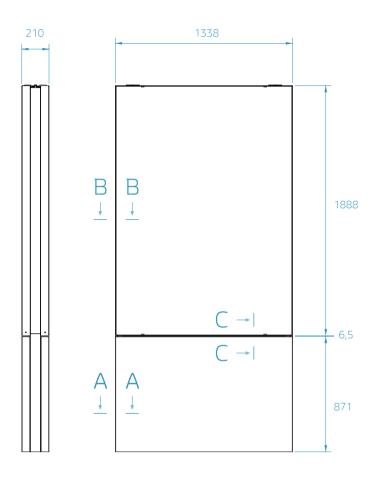
Details of 2m² promotional sign

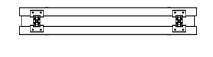
- 1 Aluminium profile of opening panel
- 2 Aluminium profile of casing
- 3 Securit safety glass
- 4 Light-diffusing poster holder in opal PMMA
- 5 Cladding of lower section of sign in aluminium sheeting
- 6 Rubber gasket for sealing the opening panel





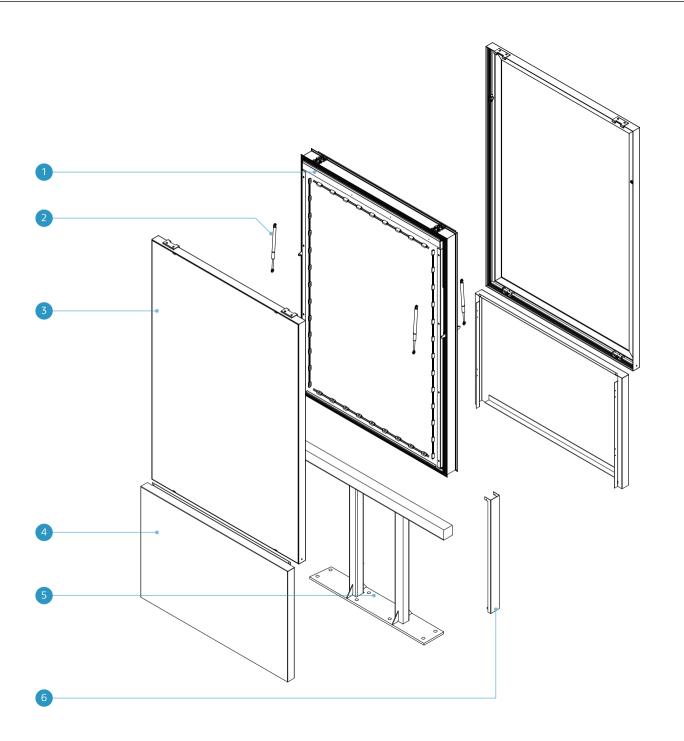






Exploded view of 2m² promotional sign

- 1 Opening panel
- 2 Gas spring
- Casing
- 4 Cladding of lower section of sign
- 5 Central aluminium structure
- 6 Cladding of side of sign



Variant of 2m² promotional sign with roller system

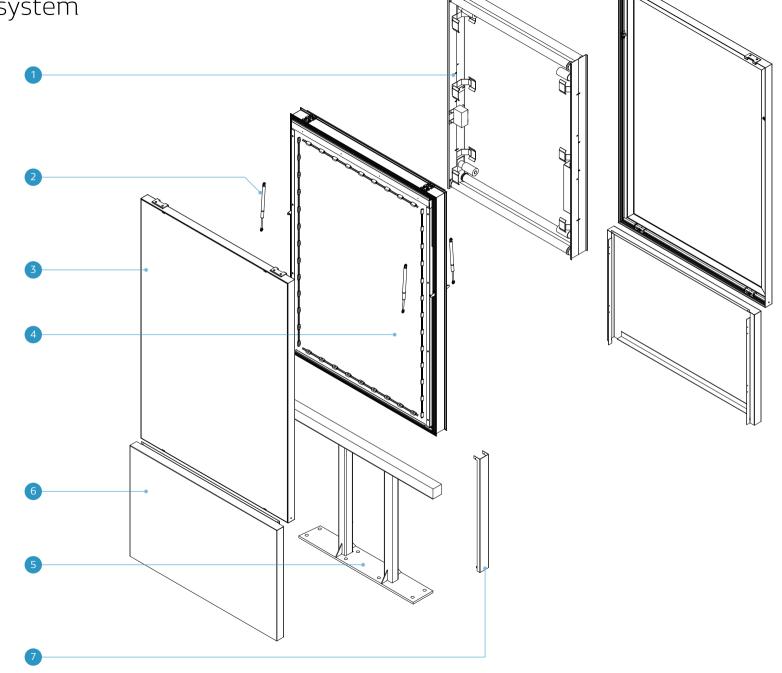
Principle

A variant of the 2m2 promotional sign incorporating a rolling poster system is envisaged.

In schematic terms, the roller system consists of:

- a drive mechanism consisting of a motor and an electronic poster advance management system,
- pads to hold the poster against the light diffusing,
- a metal frame allowing these components to be incorporated.

- Roller system for posters
- 2 Gas spring
- Opening panel
- 4 Casing
- 5 Central aluminium structure
- 6 Cladding of lower section of sign
- 7 Cladding of side of sign



Lighting of 2m² promotional sign

Description

Illumination of the front and rear by chain LEDs mounted around the rim of the front panel.

The converter is secured to the structure so as to be easily accessible and protected from possible water ingress.

Performance specifications

Chain LED with minimum IP65 protection rating.

Temperature: 6,500° K Cool White.

Mean luminance: 600 cd/m2 for peripheral areas with a minimum of 450 cd/m2 for the central area.

The warranty for all LED lighting systems and parts is 5 years, subject to compliance with conditions of use and maintenance.

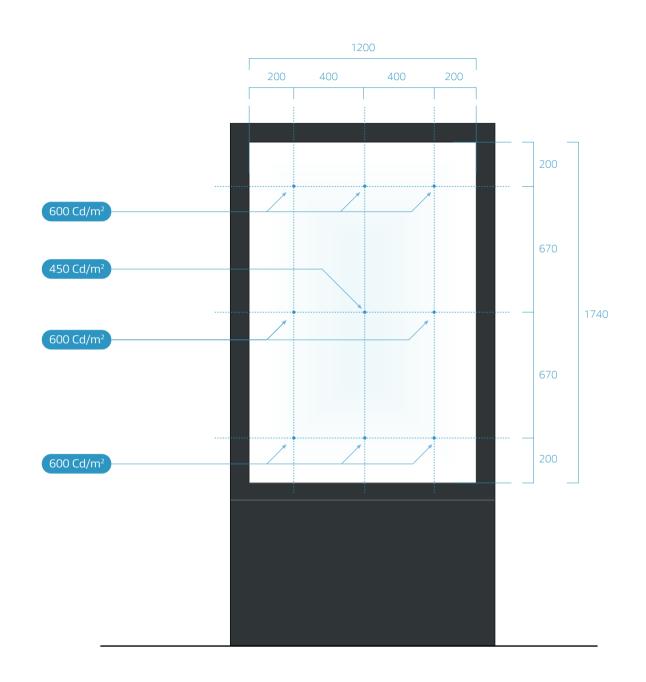
Light output reduced by 50% after 50,000 hours operation.

Minimum guaranteed lifetime: 50,000 hours

Approximate power: 80 watts.

Power supply: 220 volts

12 volt converter with regulated voltage, IP 68 protection.



The 2m² banner

Principle

The 2m² banner is held by 2 posts anchored to the ground by a concrete block.

A banner made of 450 g/m² PVC, incorporating 2 sewn vertical cords, is stretched taut between the 2 posts. It may be rectoverso printed if necessary.

The posts incorporate the tensioning system which can be accessed from the side. The banner is changed by removing the upper cover.

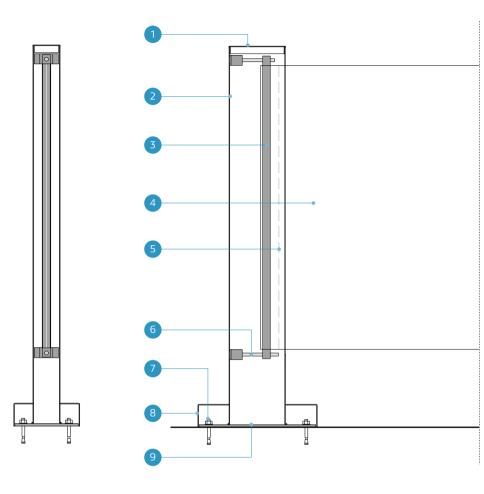
This support is exclusively dedicated to the After Sales communication .

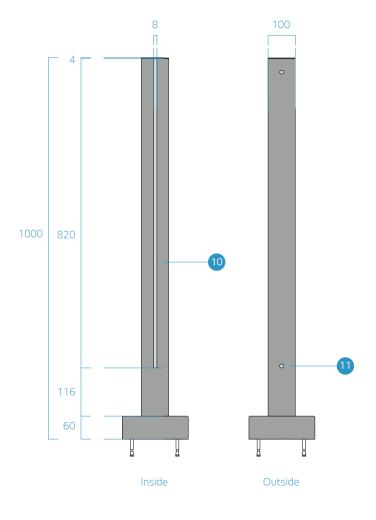
- 1 Posts
- 2 Banner

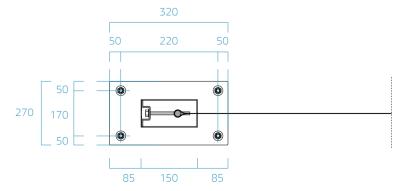


Details of 2m² banner

- 1 Cover in aluminium sheeting, 4 mm thick, RAL 7021 grey lacquered
- Post in RAL 7021 grey lacquered aluminium sheeting
- 3 Vertical cylindrical rod dia. 25 mm
- 4 Banner
- **6** Banner cord
- 6 Screw-adjustable tensioning system
- 7 Fastenings to concrete block
- 8 Attachment plate concealer in aluminium sheeting, 20/10 mm thick, RAL 7021 grey lacquered
- 9 Aluminium plate
- 10 Aperture for passing through of banner
- 11 Tension adjustment access hole







The 8m² promotional sign

Principle

The $8m^2$ promotional display unit is a single-pillar display unit accommodating 2 recto/verso standard format 2.40 x 3.20 m posters.

The lower structure is clad in RAL 7021 grey lacquered aluminium sheeting.

The central panels are made of aluminium sheeting with a galvanized finish.

The upper section is finished with RAL 7021 grey lacquered aluminium sheeting around the periphery.

The display unit is not illuminated but can optionally be fitted with an upper lighting rack on each side.

- 1 Peripheral cladding
- 2 Poster
- 3 Cladding of lower structure



The 12m² promotional sign

Principle

The $12m^2$ promotional display unit is a single-pillar display unit accommodating 2 recto/verso standard format 4.00 x 3.00 m posters.

The lower structure is clad in RAL 7021 grey lacquered aluminium sheeting.

The central panels are made of aluminium sheeting with a galvanized finish.

The upper section is finished with RAL 7021 grey lacquered aluminium sheeting around the periphery.

The display unit is not illuminated but can optionally be fitted with an upper lighting rack on each side.

- 1 Peripheral cladding
- 2 Poster
- 3 Cladding of lower structure



Manufacturing details of 8m² and 12m² promotional signs

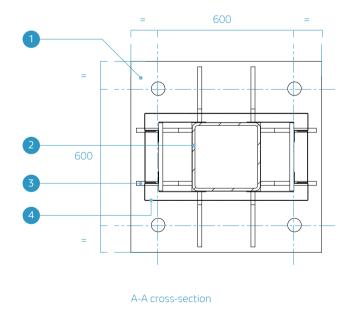
Principle

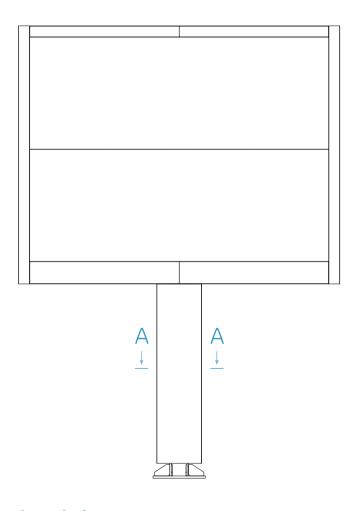
The plate incorporates 4 anchoring rods and is always set into the ground.

These signs are always mounted on a single-pillar structure.

The recommended cut-out of surfaces shall be followed for industrial construction purposes.

- 1 Plate
- 2 Central structure 250 x 250 x 10 mm
- 3 Reinforcing gussets
- 4 Cladding of load-bearing structure





Cut-out of surfaces

Exploded view of 8m² and 12m² promotional signs

- 1 Upper cladding in dark grey pre-lacquered aluminium sheeting
- 2 Side cladding in dark grey pre-lacquered aluminium sheeting, omega-folded (for rigidity)
- 3 Sign structure in galvanized steel
- Surfaces for holding poster in galvanized sheet steel
- 5 Lower cladding in dark grey pre-lacquered aluminium sheeting
- 6 Cladding of the load-bearing structure in dark grey pre-lacquered aluminium sheeting
- Central structure in steel with support tube 250 x 250 x 10 mm

